

**mamarine.com**  
CORPORATE BOATING EVENTS  
**VIP & CORPORATE TASTER CRUISES**

DESTINATION	DURATION	COST Inclusive of VAT (17.5%)	MAX NUMBER OF PEOPLE	COST PER PERSON
River Hamble	One hour cruise	<b>£400</b> (vat £59.57)	12	£33.33 pp
River Hamble & Southampton Waters & Return	Two hour cruise	<b>£600</b> (vat £89.36)	12	£50 .00 pp
River Hamble Cowes & Return	Three hour Cruise	<b>£750</b> (vat £111.79)	12	£62.50 pp
River Hamble Cowes & The Needles & Return	Four Hour Cruise	<b>£900</b> (vat £134.04)	12	£75.00 pp
River Hamble Cowes, The Needles and Lymington or Yarmouth & Return	Five Hour Cruise	<b>£1100</b> (vat £163.83)	12	£91.67 pp

### Content of Taster Cruises

Welcome Glass of Champagne – Safety Briefing – Inspection of facilities - Cruise & return to Marina

(prices are based departing from Universal Marina Sarisbury Green Southampton – other departure points would be extra)

### Purpose of Experience

Aimed at Corporate organisers and Individuals wishing to experience being aboard a luxury Italian Motor Yacht before booking an event – the taster offers “first hand guest experience” of how a Corporate or VIP Day works with the opportunity to book and plan an event with our team

### Those who would benefit from a Taster Cruise

We hope Individuals & Corporate Event Organisers will consider including a Boating Event in their Corporate Hospitality & Reward programmes we are based on the Solent UK. The “experience based” cruise will probably suit those organisers looking to do something different whilst delivering corporate benefits within their Event Budget or even for those who just want to “experience” being aboard a Luxury Italian Motor Yacht

### Booking Discounts Rebate

Taster Cruises will attract for Solent based events a special discount of up to 70% of the Taster Cruise cost (net of the value added tax) off the invoiced price of an event providing the booking is for at least 5 hours duration

### Booking Terms

Deposit of 50% confirms the date and event and is subject to Mamarine.com's terms & conditions ( see our web site)

### Our Normal “Tailored” Cruise Packages are available for Your Bookings

Based on our Three Levels of Hospitality – Platinum, Gold & Silver with a “Plus” element addition available

### MAMARINE.COM'S MISSION STATEMENT

*" As a corporate Boating Events Company we recognise the need to work within our client's budget and deliver a fantastic guest experience, tell us the budget and we will tailor an event to match"*

*"Guest comment 2009 "there days you don't want to end – this was of them – thank you Mamarine"*